



Mr. Michael Kessler
Member of the Board PACTware Consortium e.V.

June, 9th, 2004

Pepperl+Fuchs GmbH
Königsberger Allee 87
D-68307 Mannheim

Agreement between PACTware Consortium e.V. and FDT Joint Interest Group

Dear Mr. Kessler,

Thank you for your time during the Hanover Fair in April. It was a pleasure to see both the FDT JIG Steering Committee and the PACTware Consortium BoD moving forward with a common understanding and willingness to progress the success of the FDT Technology.

Following our meeting on April 20th, 2004 in Hannover, we want to summarize the issues, which we discussed:

The position of FDT JIG regarding PACTware Consortium e.V. has two major topics:

- PACTware Consortium e.V. members who want to use or get access to any preliminary specification or documents, have to become a FDT JIG members

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and

- FDT JIG offers various membership benefits and one of them is access to preliminary specification or documents

On April, 20th, 2004, the Board of PACTware Consortium e.V. and the Steering Committee of FDT JIG agreed on the following items:

1. FDT JIG grants a non-voting delegate to PACTware Consortium e.V. for the FDT JIG Marketing Working Group.

2. PACTware Consortium e.V. should also grant a non-voting delegate to FDT JIG for the PACTware Consortium Marketing Working Group.
3. PACTware Consortium e.V. members, who want to use or get access to any preliminary specification or documents, have to become FDT JIG members.
4. Preliminary specifications could be used internally by PACTware Consortium e.V. for review and development purpose.
5. No official release of any FDT/DTM product should be introduced by the PACTware Consortium to the market before an official release of the related specification issued by FDT JIG.
6. PACTware Consortium e.V. and FDT JIG will issue a common press release at the FDT JIG press conference on April, 20th, 2004 concerning a clear positioning of both associations.

With this letter the FDT JIG grants a non-voting seat in FDT JIG Marketing Working Group and assumes that the PACTware Consortium grants a reciprocal non-voting seat to the FDT JIG simultaneously.

The FDT Joint Interest Group looks forward to a successful alignment with PACTware Consortium e.V. for the benefit of FDT Technology.

Yours faithfully,

(electronically signed)

Nick Zuccherò, Invensys

Members of FDT JIG Steering Committee

(electronically signed)

Klaus-Peter Lindner, Endress+Hauser